

# Join Our Sales Team



## Recruitment Process of Associate Officer (Sales)

Federal Bank, one of the top private sector Banks in the country is excited to announce an opportunity for dynamic and result-driven individuals to join our team as Associate Officer (Sales). We are on the lookout for candidates who are passionate for sales roles and can contribute to our vision of being the Most Admired Bank.

Eligible candidates shall apply online between 20<sup>th</sup> February 2026 and 04<sup>th</sup> March 2026 (both days inclusive) through the 'Careers' page of the Bank's website [www.federal.bank.in](http://www.federal.bank.in) after carefully going through the instructions detailed below.

## 1 Important dates

Date of Notification

20<sup>th</sup> February 2026

Last Date of Application

04<sup>th</sup> March 2026

## 2 Who Can Apply

### 2.1 Educational Qualification

2.1.1 Graduates from a University incorporated by an Act of the Central or State legislature in India or other educational institutions established by an Act of Parliament or declared to be Deemed as a University under Section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India or approved by AICTE.

2.1.2 Candidates should have a minimum aggregate of 50% or above throughout Class X, Class XII / Diploma and Graduation.

### 2.2 Age (As on 01.02.2026)

2.2.1 Candidates shall not exceed 27 years of age (should be born on or after 01.02.1999) to be eligible to apply for the selection process.

2.2.2 Age of SC/ST candidates shall not exceed 32 years (should be born on or after 01.02.1994).

### 2.3 Place of Domicile

Candidates domiciled in the States / UT mentioned in the Annexure are eligible to apply for the selection process.

### 2.4 Nationality

Only citizens of India are eligible to apply for the process.

Note:

- a. A valid Indian Driving License (either a two-wheeler or a four-wheeler) is desirable.
- b. Candidates who are passing/passed out Graduation in the academic year 2025-2026 (Passing Out Year is 2026) are also eligible to participate in the selection process if they have cleared all the papers of previous years / semesters of the qualifying examination with aggregate of 50% as on 01.02.2026. All the papers pertaining to subsequent semester(s) should be cleared along with the results of final year / semester examination. The final year / semester examination should be cleared in the first chance.
- c. Graduation course must entail a minimum of 3 years of education after completing Higher Secondary schooling or Diploma.
- d. Equivalence Certificate from a Competent Authority in India shall be submitted for qualifications obtained from Foreign Educational Institutions / Universities. Further, such qualifications must comply with the minimum course duration stipulated by the Bank.

- e. The aggregate percentage obtained by the candidate would be ascertained based on the practice followed by the Board / University / Institution. In case candidates are awarded Grades / CGPA or any other metrics system, percentage should be arrived based on the Equivalence Certified by the Board / University / Institution.
- f. The minimum aggregate percentage prescribed for any of the examinations (X, XII / Diploma, Graduation) is not allowed to be rounded off. (For example: A candidate who has secured an aggregate of 49.99% or grade point equivalence will not be permitted to appear for the selection process as the minimum stipulated aggregate is 50%).
- g. Candidates should ensure that they are eligible to participate in the selection process as per the eligibility criteria stipulated by the Bank. If at any stage it is found that the candidate is ineligible, his / her candidature is liable to be cancelled at any stage, without notice and / or compensation.
- h. Decision of the Bank in all matters regarding eligibility of the candidate, the stages at which such scrutiny of eligibility is to be undertaken, the documents to be produced at the time of Document Verification, Personal Interview, Selection etc. and any other matter relating to the selection process will be final and binding on the candidates. No further correspondence or personal enquiries will be entertained by the Bank in this regard.
- i. Candidates are invariably required to produce the supporting documents / certificates in proof of their eligibility (Age, Educational Qualification, Place of Domicile, Nationality etc.). Candidates not producing the required documents within the stipulated timeline will be eliminated from the selection process without any notice and / or compensation.
- j. Bank reserves the right to raise / modify the minimum eligibility standard / other norms etc. to restrict the number of candidates to be included in the selection process.

### 3 Cost to Company & Other Benefits

The cost to company per annum would be a minimum of ₹4.64 Lakh and maximum of ₹6.70 Lakh depending upon the performance of the employee, place of posting and other factors. Selected candidates will be covered under the National Pension Scheme (NPS) and will also be eligible for other benefits like gratuity, loans on concessional interest rate, medical insurance coverage for self & dependents etc.

Candidates selected for the post of Associate Officer (Sales) can look forward to a rewarding career, with a well defined growth path and opportunities for fast - track career progression based on performance.

### 4 Recruitment Districts & Posting

List of Districts for which localised recruitment is conducted is provided in the Annexure to this Recruitment Notification. Candidates are required to select their preferred Districts during the registration process after carefully understanding and complying with the following instructions:

- 4.1 Candidates shall select only two preferred Districts at the time of application.

- 4.2 Requests for change or modification of the selected Districts will not be entertained under any circumstances after submission of the application.
- 4.3 Candidates can be considered for initial posting within the selected preferred Districts. However, if the posting in the chosen Districts is not feasible due to administrative reasons, the candidate will be considered for posting elsewhere within the same State/UT of the selected Districts. However candidates shall note that, Bank reserve the right to deploy them anywhere in India.
- 4.4 Candidates applying for vacancies in a particular District must possess proficiency in the regional language of that District, including the ability to speak, read and write the regional language.

## 5 Period on Probation

Candidates selected as Associate Officer (Sales) will be on probation for a period of 1 year.

## 6 Selection Rounds

- 6.1 Selection rounds for the recruitment process will be Group Discussion, Aptitude Test and Personal Interview or any other mode of selection as decided by the Bank.
- 6.2 Group Discussion will be conducted virtually through Microsoft Teams.
- 6.3 Aptitude Test and Personal Interview or any other mode of selection as decided by the Bank will be conducted across various centres and candidates will have to travel to the centres allotted by the Bank to participate in the selection process unless otherwise decided by the Bank. The mode of the selection process will be depending upon the prevailing situations / number of candidates / discretion of the Bank.
- 6.4 Marks / Ratings secured by the candidates during any of the selection rounds will be confidential and the same will not be disclosed to anyone, including the candidates at any point of time.
- 6.5 Decision of the Bank with respect to the qualifying criteria in each selection round will be final and binding on the candidates and the same will not be disclosed.

## 7 How to Apply

Eligible candidates are advised to apply online between 20<sup>th</sup> February 2026 and 04<sup>th</sup> March 2026 (both days inclusive) through the registration link provided in the Bank's website after carefully going through the relevant instructions.

### 7.1 Application Registration

For the best user experience, candidates are advised to use a Desktop or Laptop for completing the registration process and avoid using mobile phones.

To submit applications online, visit the Bank's website [www.federal.bank.in/careers](http://www.federal.bank.in/careers) and click on the link 'Explore Opportunities' or 'Join Our Team'. Now click on 'View Details' button hosted under 'Associate Officer (Sales)'. Read the notification, eligibility criteria and the instructions carefully. Now click on 'Apply' button.

- 7.1.1 Enter your valid Email ID and Mobile Number which will be your registered Email ID and Mobile Number throughout the process. Click the 'Send OTP' button and you will receive an OTP for validation.
- 7.1.2 Enter your Personal, Academic, Experience and other details as required. Candidates shall fill all the fields in the registration portal correctly.
- 7.1.3 Modify details, if required, proceed only after verifying the details entered by you. Candidates are advised to carefully verify the details filled in the registration portal themselves as no change will be possible/entertained later.
- 7.1.4 Candidates can proceed to upload Photo & Signature as per the required specifications. Refer the '**Guidelines for scanning and uploading of Photograph and Signature**' for more details. Then click on '**Proceed to Pay**'.
- 7.1.5 Application fee details will be available in the screen and candidates can proceed to the next screen after verifying the fee details for making the payment.
- 7.1.6 Upon completion of the registration formalities, please promptly verify the status of the application by checking the automated Email sent to the registered Email address.
- 7.1.7 Personal Data Form (as per the details entered in the registration portal) will be send to the registered Email ID of the candidate for information / reference. Receipt of Personal Data Form shall not be treated as eligible registration. The Personal Data form will be shared with all candidates irrespective of their eligibility status or payment status.

## 7.2 Application Fees

| Category         | Application Fee* |
|------------------|------------------|
| General / Others | ₹500             |
| SC / ST          | ₹125             |

\*GST at applicable rates (@ 18%) & online transaction charges if applicable to be charged extra.

## 7.3 Payment of Fees

The application page is integrated with a payment gateway and the payment process can be completed by following the below mentioned instructions.

- 7.3.1 The payment can be made by using Debit Cards, Credit Cards, UPI or Internet Banking.
- 7.3.2 After submitting your necessary details for making the payment, please wait for the intimation from the server. Do not press back or refresh button.
- 7.3.3 On successful completion of the transaction, an E-Receipt will be generated and sent to the registered email address of the candidate. Please note that if the same is not received, online transaction may not have been successful.

- 7.3.4 Once the registration is completed successfully, a confirmation mail will be sent to the registered Email ID of the candidate for information / reference.
- 7.3.5 Receipt of confirmation mail and E-Receipt is mandatory for participating in the recruitment process.
- 7.3.6 Non-generation of 'E-Receipt' indicates payment failure. On failure of payment, Candidates are advised to login again using their mobile number, Email ID, password & OTP's and repeat the payment process.
- 7.3.7 In case the amount is debited from your Bank account for failed transaction, the amount will be refunded automatically.
- 7.3.8 To ensure the security of your data, please close the browser window once the email confirmation & E-Receipt is received.
- 7.3.9 An application once made will not be allowed to be withdrawn and the application fee once paid will not be refunded as per the refund policy nor would be held in reserve for any future Selection Process. The application fee will also not be refunded in case the application is rejected / not considered.

## **8 General Instructions**

- 8.1 Candidates applying for the selection process should not have any criminal record.
- 8.2 Bank takes no responsibility for any delay in online registration or communications including those on the part of the Assessment partner.
- 8.3 Except for the application fees as mentioned above, no other fees shall be paid to any vendor, agency or individual in connection with the selection process.
- 8.4 The Bank reserves the right to close the application window at any time before the cut off date i.e. 04<sup>th</sup> March 2026 based on volume of applications received, if the required threshold is met. Therefore candidates are advised to submit their application at the earliest opportunity to participate in the selection process
- 8.5 Federal Bank reserves the right to make any changes to the selection process at their discretion.
- 8.6 Request for change of date or time for any selection stage/s will not be entertained.
- 8.7 Candidates who fail to appear in any of the selection round during any of the selection round owing to technical or other reasons whatsoever, will not be permitted to revisit the same. Also, the request for a rescheduled timing for that particular round or selection process as a whole will not be considered.
- 8.8 Candidates are advised not to change their facial appearance from that on the photograph submitted to the Bank till the selection process is complete.
- 8.9 If the identity of the candidate is in doubt, Bank will have the right to deny the candidate from participating in the selection process, at any stage.

- 8.10 Candidates have to bear the expenses to attend the selection stages at the stipulated date and time.
- 8.11 Bank has the right to reject any application / candidature at any stage without assigning any reason and the decision of the Bank shall be final.
- 8.12 Recording or sharing the content / details of any selection rounds of the recruitment process privately or on social media or discussion forums is strictly prohibited. Any candidate engaged in such activities will be disqualified and will be debarred from participating in future recruitment processes of the Bank.
- 8.13 If a candidate is found guilty of any unfair means at any stage, he / she will be disqualified from the selection process. In case any such instances are detected at any stage of the recruitment process, even after appointment, services of such candidates are liable to be terminated.
- 8.14 Onboarding of the shortlisted candidates will be subject to his / her being declared medically fit by the Bank's Medical Officer, satisfactory report about his / her character and antecedents by the Police Authorities, Credit History including CIBIL / Experian scores and status, satisfactory references from respectable referees, verification of certificates and completion of all other formalities to the complete satisfaction of the Bank.



For any clarifications, candidates may reach us through [careers@federalbank.co.in](mailto:careers@federalbank.co.in)

Any canvassing by or on behalf of the candidates or to bring political or other influence with regard to their selection shall be considered as a disqualification.



## Annexure – List of Districts

| State / UT                                        | District/s                                                                                                                                                                                                                                                                                                 |
|---------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Andhra Pradesh</b>                             | Ananthapuramu, Chittoor, East Godavari, Guntur, Krishna, Kurnool, NTR, Prakasam, Sri Potti Sriramulu Nellore, Sri Sathya Sai, Visakhapatnam, West Godavari & Y.S.R. Kadapa                                                                                                                                 |
| <b>Arunachal Pradesh</b>                          | Papum Pare                                                                                                                                                                                                                                                                                                 |
| <b>Assam</b>                                      | Barpeta, Bongaigaon, Cachar, Dibrugarh, Jorhat, Kamrup, Nagaon, Sonitpur, Sribhumi & Tinsukia                                                                                                                                                                                                              |
| <b>Bihar</b>                                      | Bhagalpur, Darbhanga, Gaya, Gopalganj, Muzaffarpur, Patna & Siwan                                                                                                                                                                                                                                          |
| <b>Chandigarh</b>                                 | Chandigarh                                                                                                                                                                                                                                                                                                 |
| <b>Chhattisgarh</b>                               | Bilaspur, Durg & Raipur                                                                                                                                                                                                                                                                                    |
| <b>Dadra and Nagar Haveli &amp; Daman and Diu</b> | Dadra and Nagar Haveli & Daman                                                                                                                                                                                                                                                                             |
| <b>Delhi</b>                                      | Central Delhi, East Delhi, New Delhi, North Delhi, North-West Delhi, Shahdara, South Delhi, South-East Delhi, South-West Delhi & West Delhi                                                                                                                                                                |
| <b>Goa</b>                                        | North Goa & South Goa                                                                                                                                                                                                                                                                                      |
| <b>Gujarat</b>                                    | Ahmedabad, Anand, Banas Kantha, Bharuch, Bhavnagar, Gandhinagar, Jamnagar, Junagadh, Kachchh, Kheda, Mahesana, Morbi, Navsari, Panch Mahals, Rajkot, Surat, Surendranagar, Vadodara & Valsad                                                                                                               |
| <b>Haryana</b>                                    | Bhiwani, Faridabad, Gurugram, Hisar, Jhajjar, Jind, Kaithal, Karnal, Kurukshetra, Panchkula, Panipat, Rewari, Rohtak, Sonapat & Yamunanagar                                                                                                                                                                |
| <b>Jharkhand</b>                                  | Bokaro, Dhanbad, East Singhbhum, Hazaribagh & Ranchi                                                                                                                                                                                                                                                       |
| <b>Karnataka</b>                                  | Bagalkote, Bengaluru Rural, Bengaluru South, Bengaluru Urban, Belagavi, Ballari, Chikkaballapura, Chikkamagaluru, Chitradurga, Dakshina Kannada, Davanagere, Dharwad, Kalaburagi, Hassan, Haveri, Kodagu, Kolar, Koppal, Mandya, Mysuru, Raichur, Shivamogga, Tumakuru, Udupi, Uttara Kannada & Vijayapura |
| <b>Madhya Pradesh</b>                             | Bhopal, Dewas, Indore, Narmadapuram, Ratlam, Rewa, Sagar, Satna, Sehore & Ujjain                                                                                                                                                                                                                           |



| State / UT           | District/s                                                                                                                                                                                                                                                                                                                                                                                           |
|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Maharashtra</b>   | Ahilyanagar, Chhatrapati Sambhajnagar, Jalgaon, Kolhapur, Mumbai, Mumbai Suburban, Nagpur, Nashik, Palghar, Pune, Raigad, Sangli, Satara, Sindhudurg, Solapur & Thane                                                                                                                                                                                                                                |
| <b>Meghalaya</b>     | East Jaintia Hills, East Khasi Hills & West Jaintia Hills                                                                                                                                                                                                                                                                                                                                            |
| <b>Mizoram</b>       | Kolasib                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Nagaland</b>      | Chumoukedima                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>Odisha</b>        | Angul, Balasore, Bhadrak, Cuttack, Jajpur, Jharsuguda, Khordha & Sambalpur                                                                                                                                                                                                                                                                                                                           |
| <b>Puducherry</b>    | Puducherry                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Punjab</b>        | Amritsar, Barnala, Bathinda, Faridkot, Ferozepur, Gurdaspur, Hoshiarpur, Jalandhar, Kapurthala, Ludhiana, Mansa, Moga, Pathankot, Patiala, Rupnagar, Sahibzada Ajit Singh Nagar, Sangrur, Shahid Bhagat Singh Nagar & Sri Muktsar Sahib                                                                                                                                                              |
| <b>Rajasthan</b>     | Alwar, Bikaner, Ganganagar, Jaipur, Jodhpur, Kota & Udaipur                                                                                                                                                                                                                                                                                                                                          |
| <b>Tamil Nadu</b>    | Ariyalur, Chengalpattu, Chennai, Coimbatore, Cuddalore, Dharmapuri, Dindigul, Erode, Kallakurichi, Kancheepuram, Kanniyakumari, Karur, Krishnagiri, Madurai, Namakkal, Perambalur, Pudukkottai, Ranipet, Salem, Sivaganga, Tenkasi, Thanjavur, The Nilgiris, Theni, Thiruvallur, Thoothukudi, Tiruchirappalli, Tirunelveli, Tirupathur, Tiruppur, Tiruvannamalai, Vellore, Viluppuram & Virudhunagar |
| <b>Telangana</b>     | Hanumakonda, Hyderabad, Karimnagar, Khammam, Medchal Malkajgiri, Nalgonda, Nizamabad, Ranga Reddy, Siddipet, Suryapet & Warangal                                                                                                                                                                                                                                                                     |
| <b>Tripura</b>       | North Tripura & West Tripura                                                                                                                                                                                                                                                                                                                                                                         |
| <b>Uttar Pradesh</b> | Agra, Ayodhya, Azamgarh, Bareilly, Gautam Buddha Nagar, Ghaziabad, Gorakhpur, Hardoi, Kanpur Nagar, Lucknow, Meerut, Moradabad, Prayagraj, Rae Bareli & Saharanpur                                                                                                                                                                                                                                   |
| <b>Uttarakhand</b>   | Dehradun & Haridwar                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>West Bengal</b>   | Darjeeling, Hooghly, Howrah, Kolkata, North 24 Parganas, Paschim Bardhaman & Purba Bardhaman                                                                                                                                                                                                                                                                                                         |